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The Independent Consumer's Guide To Fine Wines



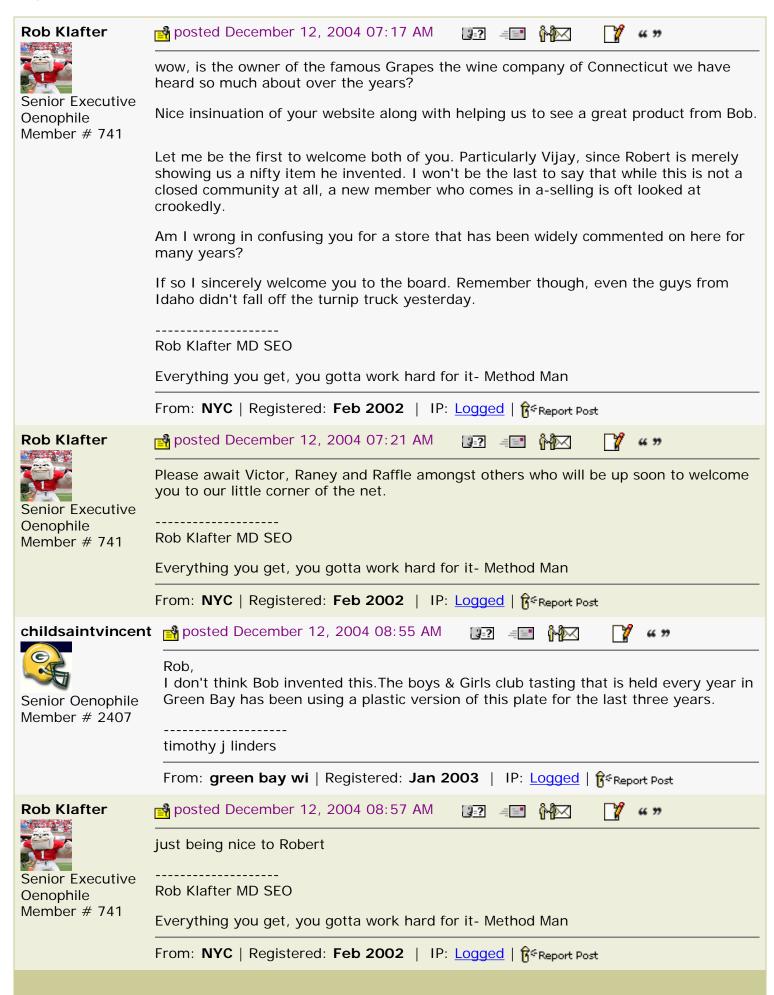


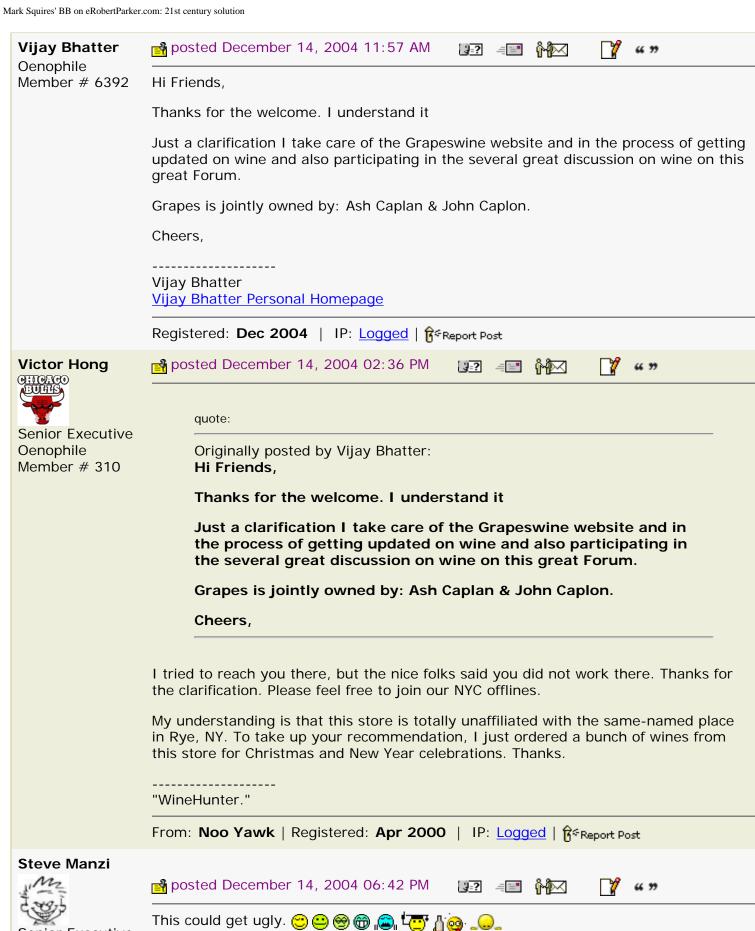
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» Hello, Victor Hong [log out] <u>Mark Squires' BB on eRobertParker.com</u> » <u>Active Forums</u> » <u>COMMERCE CORNER</u> » 21st century solution

<u>✓ UBBFriend: Email this page to someone!</u>

Author	Topic: 21st century solution
Bob Webb New Member Member # 6380	🂪 posted December 10, 2004 08:23 AM 📭 🔐 🕍 🖂 ️ 🗥 "
	For a 21st century solution to the age old problem of how to hold both your wine and your plate of hors d'oeuvres go to www.webbswoods.com!
	Robert L Webb
	From: Lake Stevens, WA Registered: Dec 2004 IP: Logged Freport Post
Vijay Bhatter Oenophile Member # 6392	📑 posted December 12, 2004 07:00 AM
	Hi Bob,
	When I click on the link your site is not opening. Can you please edit the post and update the URL.
	Then tried it without "!" and it worked 🙂
	Good to see your website. Incase you looking for some nice Wine to go with it why not check the website www.grapeswine.com
	Cheers,
	Vijay Bhatter Vijay Bhatter Personal Homepage
	Registered: Dec 2004 IP: <u>Logged</u> Report Post



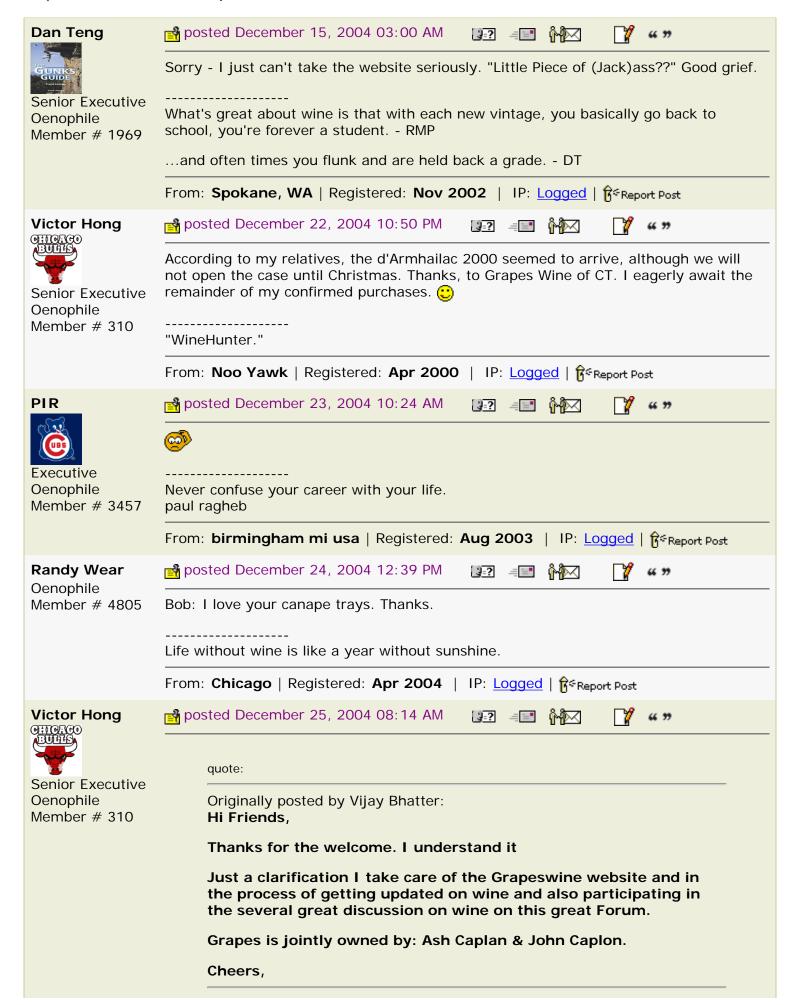


From: NJ | Registered: Jan 1999 | IP: Logged | Report Post

Senior Executive

Member # 122

Oenophile



Thank you for your formal business assistance/cooperation/affiliation with Grapes Wines of CT, in soliciting us to buy from the store. The d'Armhailac 2000 arrived fine, and my family enjoyed a wonderful bottle with Christmas Eve dinner. I will post TN's about this, along with my Lafleur (Pomerol) and La Mondotte (St. Emilion) purchases when soon delivered.

"WineHunter."

From: Noo Yawk | Registered: Apr 2000 | IP: Logged | Report Post

Victor Hong



Member # 310

posted January 04, 2005 09:13 AM









Have other folks bought collectible wines here before? I cannot believe that three bottles of the d'Armhailac have already been drunk. They seemed much more forward than expected....quite Old-World styled but not shutting down yet. Thanks.

"WineHunter."

From: Noo Yawk | Registered: Apr 2000 | IP: Logged | Report Post

Doug Millowitz



posted January 05, 2005 09:47 AM







I've had nothing but NEGATIVE experiences with Grapes CT. They claim they have a wine on their website or winesearcher.com and then you call them and they say they are all sold out. They will then try and sell you some crappy wine they are trying to get rid of.

I am still waiting for my 2000 Lafite and Mouton from them! Vijay, any idea when they will be delivered? I can't wait to try them out.

P.S. Everyone should stay away from Grapes CT, a complete waste of time.

Doug

From: NYC | Registered: Dec 2002 | IP: Logged | Report Post

Victor Hong

Senior Executive Oenophile Member # 310

posted January 05, 2005 11:28 AM









66 99

quote:

Originally posted by Doug Millowitz:

......They claim they have a wine on their website or winesearcher.com and then you call them and they say they are all sold out. They will then try and sell you some crappy wine they are trying to get rid of.

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In general, if any store takes your credit-card information, engages in bait-and-switch website marketing, and refuses to deliver sold goods, both state and federal authorities can investigate for wire fraud, credit-card fraud, and Internet fraud.

As the recent arrests of Barry Silver at Silver Spirits and Ron Wallace at Rare LLC starkly demonstrate, law enforcement in this arena has become vastly stricter. Apparently, when unscrupulous businesses operate via the Internet, its electronic trail can document their actions, as prosecutorial evidence. I wonder if the website administrators of such businesses can also be held accountable, as willing accomplices. 400/2 "WineHunter." From: Noo Yawk | Registered: Apr 2000 | IP: Logged | Report Post **Rob Klafter** posted January 05, 2005 11:29 AM ah, the very slow burn begins to heat up 📜 Senior Executive Oenophile Rob Klafter MD SEO Member # 741 Everything you get, you gotta work hard for it- Method Man From: NYC | Registered: Feb 2002 | IP: Logged | Report Post **Doug Millowitz** posted January 05, 2005 11:34 AM Executive Oenophile Fortunately they never took my credit card, they just took the order. They said once Member # 2201 they send out the order they would charge my card. I've heard the same story from many other people. Good ole bait and switch Doug From: NYC | Registered: Dec 2002 | IP: Logged | Report Post Victor Hong posted January 12, 2005 11:39 AM The friendly customer-service staff at Grapes promised to let me know today. Senior Executive Oenophile "WineHunter." Member # 310 From: Noo Yawk | Registered: Apr 2000 | IP: Logged | Report Post A. Saha 📑 posted January 12, 2005 10:56 PM 🛮 📳 🧌 🗐 🖃 🙌 Oenophile Member # 6669 Dear Friends, As lovers of wine around the world, we take great pride in sharing our experiences with wines, wine stores and the wine industry, with fellow wine connoisseurs. This forum on Mark Squires has been a very active, bubbling storehouse of knowledge that has immensely helped all of us who have frequently felt the need to reach out to likethinking individuals. Wine stores, and wine reviews can only tell so much about wines, but, a personal word from a friend about the great wine he tasted last week delivers more confidence than any of these rather venereal alternatives. Grapes of CT realizes that there have been instances in the past, specifically in 2002, when, due to a major issue with one of it's primary wine distributors, several orders of

wines had to be cancelled. Over the past couple of years, we have worked hard to correct this. We urge the wine-loving community to understand the cause of this

apparent failure in service. Wine retailers work with wine distributors, who in turn provide them with inventory details on a periodic basis. Sometimes, not all the wines are available at the point of sale. In particular, the case with 2000 Bordeaux in the year 2002, was a classic example of when a distributor completely failed to provide wines as promised.

We realize that this had caused inconvenience to many of our patrons back then. We also noted the discussion threads on forums that pointed to particularly this event. Ever since, some members in the community has turned a blind eye to the developments and changes that have happened since. We do not want to dwell in the past. Instead, we would like to tell you about what we have done to correct this, as a measure of restoring faith in Grapes.

We have hand-selected distributors who have a track record of over 90% delivery per inventory they provide to us. This means, that over 90% of the time wines will be available as promised on www.grapeswine.com. According to our research, this is by and far superior to several other sites that have misguided inventory information, but due to their lower sales volume, seldom gets noticed as often.

We have also noted your comments on bait-and-switch. It is not our intention to drive a wine-lover away from the wines that he or she is most interested in. Each and every member in our team are just as much a wine enthusiast as many of you out there. However, due to the issues we have had with a couple of our distributors, and with our high sales volume, we had encountered out-of-stock and unavailable situations. And, as noted above, our diligent and keen focus on selecting the finest distributors has eliminated this problem.

Please do let us know if you have any concerns. We would like to help you and understand your needs in order to provide you with the best service possible. With over 15 years in this industry and as one of CT's leading fine wine specialists, we have sufficient command over the wine market and believe that we are one of the superior venues that can provide you with the wines that are high quality and hard-to-find. We would also like to thank every one of you for sharing your thoughts with us. Rob, Steve, Victor and Doug - we would like to thank you all specifically for your words - it is only through mutual exchange of thoughts that we can work out an ideal model of satisfaction for everyone alike.

We are all connoisseurs of wines, and it is in our best interest to be optimistic, look towards the future, and work together to get what we are looking for. If you have any questions about the steps we have adopted to ammend what has been a primary bottleneck in service in the past, please let us know, and we would be glad to work with you. With best wishes for the New Year,

Sincere Regards,

- Angie
- Grapes of Norwalk, CT
- 1 (800) 434 WINE

From: Connecticut | Registered: Jan 2005 | IP: Logged | Report Post



Senior Executive Oenophile Member # 310

posted January 12, 2005 11:46 PM







Please click here, to continue. Thanks.

"WineHunter."

From: Noo Yawk | Registered: Apr 2000 | IP: Logged | Report Post

Victor Hong



Senior Executive Oenophile Member # 310

posted February 03, 2005 01:46 PM







quote:

Originally posted by A. Saha: Dear Friends,

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Sincere Regards,

Your forthrightness and accessibility to discuss this matter will be helpful, as others take up the baton on this matter. I am pleased to report that independent fact-finding has quietly continued, enabling my pursuit of a fair resolution to reach a more elevated phase. Thanks.

"WineHunter."

From: Noo Yawk | Registered: Apr 2000 | IP: Logged | Report Post

Rob Klafter



posted February 03, 2005 02:18 PM











slow burn, bubbling

Rob Klafter MD SEO

Everything you get, you gotta work hard for it- Method Man

From: NYC | Registered: Feb 2002 | IP: Logged | Report Post





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